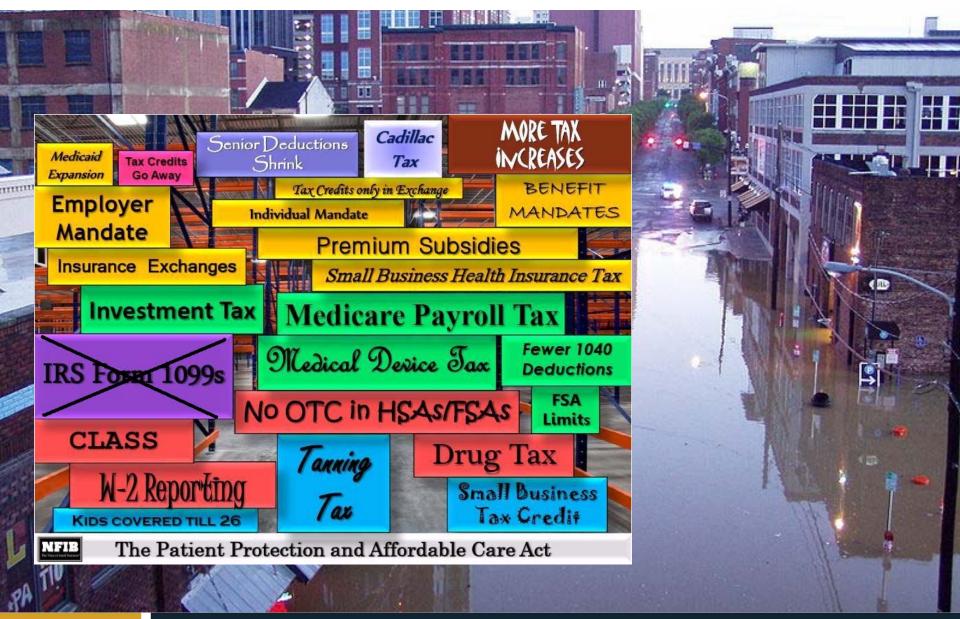


Healthcare Reform: How High's the Water, Mama?

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How high's the water, mama?



Missing Jobs

- Usually, 65% of new jobs come from small business
 - This time, ~0%
- Major reasons
 - Poor sales
 - High and uncertain taxes (personal income, corporate income, estate, imbedded PPACA)
 - Loss of real estate equity
 - PPACA in general

Individual Mandate

Individual mandate

- Unique in American history
- Have to compensate employees

Florida lawsuit

- Joining with 26 states as the 27th litigant in challenging the law's constitutionality
 - Prevailed at the District Court level
 - Appeal coming up this summer
 - Supreme Court in 2012?

Employer Mandate

- How will employers feel the mandate?
 - More red tape
 - Disincentive to grow
 - High consumer prices
 - Medicaid bounce
 - Lots of bookkeeping
 - Laundry-up-the-flagpole provision
 - Employee's spouse's uncle tax

Employer Mandate

- Which businesses face potential penalties?
 - Those with 50 or more full-timers or FTEs
 - Owners with multiple businesses totaling 50 or more full-timers or FTEs (no splitting)
- How much are the penalties?
 - If you don't provide coverage: \$2,000 x (L-30)
 - If you do provide coverage:
 - (\$3,000 x S) or \$2,000 x (L-30)
- How does an employee qualify for subsidies?
 - Affordability standard: (4 x FPL) and 9.5%

The Free Rider Provision (Employer Mandate)

Calculating the healthcare law's free rider tax penalties for businesses with one or more employees receiving insurance subsidies. Understanding the free-rider provision's bottom-line effects.



[1] A business owes a free-rider penalty ONLY if it meets two conditions.

- •If it has 50 or more full-time employees or full-time equivalents. Each 120 hours per month of part-time labor counts as a full-time equivalent. (Rules for determining the number of employees and part-time hours are complex, so you'll need help from an accountant.)
- •If one or more of its employees receive premium credits (government subsidies) to help purchase health insurance in the exchange.

[2] An employee ONLY receives a premium subsidy if he meets two conditions.

- •The employee's household income must be less than 400% of the Federal Poverty Level (FPL), which varies with family size. For a family of four, 400% FPL = \$88,200. Household income includes the income of the employee's spouse and of other dependent members of the household.
- •The employee's portion of the insurance premium on the employer's plan must exceed 9.5% of the employee's household income.

[3] If a business DOES owe a free-rider penalty, the calculations are as follows:

- If the business DOESN'T provide health insurance, its annual penalty equals {the total number of employees in the firm (subsidized and unsubsidized) minus 30} x {\$2,000}. In the table below, in [\$3] and [\$4], the 50-employee firm owes \$40,000 = (50-30)x\$2,000.
- If the business DOES provide health insurance, its annual penalties equal THE LESSER OF {the number of subsidized employees} x {\$3,000} OR {the number of employees in the firm (subsidized and unsubsidized) minus 30} x \$2,000. In [\$4], it pays \$6,000 (the lesser of \$6,000 and \$40,000). In [\$6], it pays \$42,000 (the lesser of \$75,000 and \$42,000).

[4] Observations from the table

- [S3] vs. [S5]: For a non-providing firm, the free rider provision penalizes the firm \$2,000 for creating an additional job.
- [S3] vs. [S4]: For a non-providing firm, the free rider provision DOES NOT
 penalize the firm for having more subsidized employees.
- [S3] vs. [S4]: For a providing firm with few subsidized employees, the freerider provision penalizes the business \$3,000 for each additional subsidized employee.
- [S3] vs. [S5]: For a providing firm with few subsidized employees, the freerider provision DOES NOT penalize the business for creating an additional job – as long as the new employee is not subsidized.
- [S6], [S7], [S8]: A providing firm with many subsidized employees pays the same penalty as a non-providing firm of the same size.
- [S6] vs. [S7]: For a providing firm with many subsidized employees, the free rider provision penalizes the firm \$2,000 for creating an additional job.
- [S6] vs. [S8]: For a providing firm with many subsidized employees, the free rider provision DOES NOT penalize the firm for having more subsidized employees.
- [S6] vs. [S9]: A firm can reduce its penalties tremendously by replacing full-time employees with part-timers.
- [S1] and [S2]: Unless the business has 50 ore more full-time employees or FTEs AND has at least one subsidized employee, there are no penalties.

Scenarios	[S1]	[S2]	[S3]	[S4]	[S5]	[S6]	[S7]	[\$8]	[S9]
Total employees	49	50	50	50	51	51	52	51	31
# of Unsubsidized employees	48	50	49	48	50	26	27	25	6
# of Subsidized employees	1	0	1	2	1	25	25	26	25
# of Full-time equivalents									
(part-time hours in one month	0	0	0	0	0	0	0	0	20
divided by 120)									
Penalty for a business that DOES	\$0	\$0	\$3,000	\$6,000	\$3,000	\$42,000	\$44,000	\$42,000	\$2,000
provide health insurance	Ş0 	ŞÜ	33,000	\$0,000	\$3,000	342,000	544,000	542,000	\$2,000
Penalty for a business that DOES	\$0	\$0	\$40,000	\$40,000	\$42,000	\$42,000	\$44,000	\$42,000	\$2,000
NOT provide health insurance	ŞÜ	ŞÜ	740,000	γ 4 0,000	۶42,000	β42,000	344,000	γ42,000	32,000

Individual mandate + subsidies + employer mandate

- Laundry-up-the-flagpole provision: If you get a credit, your boss will pay a penalty. The government will notify him that your income is below a fairly modest level. Reveals income of spouses, etc.
- Employee's Spouse's Uncle Tax: If "something" changes in an employee's household (wife's uncle moves in, husband takes pay cut, etc.), the boss gets a large tax penalty and doesn't know why.
- "Solutions": Pricier coverage, part-timers, shrink, outsource, snoop, challenge employees' honesty.

Other Costs

- 1099 nightmare
- Grandfathering (20% or less)
- Drug tax
- Medical device taxes
- No OTC
- Preventive / 26+ / No coverage limits
- CLASS Act
- Health Insurance Tax
- Essential Health Benefits
- "Medicare" "payroll" taxes

Benefit?

Small business health insurance tax credit

- •Few firms get it
- •Fewer get 35%
- •All goes away soon

Health Insurance Tax

Facts

- Insurer writes the check. Purchasers pay.
- Increased costs.
- 87% of small business community affected
- Falls on most small businesses not on most big businesses, labor unions, governments
- \$8b in 2014. \$14.3b in 2018, then indexed
- \$87b 2014-20. \$200b+ 2021-30

Essential Health Benefits

State mandates

Costly, but require legislative processes

• EHB: The Secretary's Joystick

- No clear guidance on what belongs in it
- Data are fuzzy
- No public hearing process specified
- One-size-fits-all nationally
- Falls on most small businesses not on most big businesses, labor unions, governments.

"Medicare" "Payroll" Taxes

Threshold

- \$200,000 individual filer
- \$250,000 joint filer
- Why "Medicare?" Why "payroll?"
 - Applies 0.9% to wage/salary above threshold
 - 3.8% payroll tax on household net investment income (interest, dividends, annuities, royalties, rents, and net gain on the disposition of property not held in a trade or business) above threshold
- Employers of perhaps 25% of private workforce